

From: [Stephen Collector](#)

Good News. Our Fedex Program just got better. Fedex knows they are losing some business to USPS due to flat rates, so they've increased some discounts.
Steve

Below are the highlights of discount changes on the new agreement:

Economy 2 day Service:

Increase the inbound Mainland to Hawaii shipping discount from 32 % to 50% Zone 11/12 Neighbor islands.

Increase the inbound Mainland to Hawaii shipping discount from 32 to 42 % Zone 9/10 Oahu.

Priority Overnight Service:

Same discount 50% 1 lb.- 150lbs packages

Standard Overnight Service:

Increased Outbound Hawaii to Mainland discount from 41% to 50% zone 13-16. 1 lb– 150lb packages

Economy 2 day service:

Increased the Outbound Hawaii to Mainland discount from 49% to 54% Zone 13-16. 1 lb to 150lb packages.

Express 2 Day Freight service:

Increased the Inbound Mainland to Hawaii from 9% to 45 % for zones 9 – 12.

Increased the Outbound Hawaii to Mainland discount from 9% to 50% for zones 13-16.

International Discounts remain the same.

Delivery Area Surcharge Hawaii 5 months remain on the reduction discount of 83.3 %.

I added an **Automation Bonus discount** of 7% to encourage members to stop handwriting air weigh bills and learn to use FedEx.com or Ship Manager Software.

I also added a small reduction 25% on **Residential** Surcharge fee.